8/25/2005



REVISION NUMBER: 1 PURCHASING AGENT: BRENDA VELDEVERE (801) 538.3142 bveldevere@utah.gov

ITEM: SCIENTIFIC AND LABORATORY EQUIPMENT AND SUPPLIES

This contract is intended for general laboratory use. This contract is not intended to be used for

Industrial Hazmat or Safety Equipment and Supplies.

ORDERING ADDRESS FISHER SCIENTIFIC COMPANY
VENDOR: 12762A F 9999 VETERANS MEMORIAL DRIVE

HOUSTON TX 77038-2401

REMIT TO ADDRESS: FISHER SCIENTIFIC COMPANY

VENDOR: 12762A 2000 PARK LANE DR

PITTSBURGH PA 15275.1126

INTERNET HOMEPAGE: <u>WWW.FISHERSCI.COM</u>

TELEPHONE: (800) 766-7000 CUSTOMER SERVICE

UNIVERSITY OF UTAH CUSTOMERS ONLY (800) 811.6589

FAX NUMBER: (800) 926-1166 CUSTOMER SERVICE FAX

CONTACT: JERRY EARLL

Fisher Scientific 4114 257<sup>th</sup> Court S.E Issaquah, WA 98029. (425) 557.9751

EMAIL ADDRESS: jerry.earll@fishersci.com

BRAND/TRADE NAME: FISHER SCIENTIFIC

PRICE: SEE ATTACHED

TERMS: NET 30

EFFECTIVE DATES: 10/21/2004 THROUGH 10/20/2006

CONTRACT PERIOD IS FOR TWO YEARS, WITH FOUR ONE-YEAR OPTIONS

TO RENEW AFTER 10/20/2006.

DAYS REQUIRED FOR DELIVERY: 2 - 14 DAYS ARO

PRICE GUARANTEE PERIOD: 6 MONTHS

MINIMUM ORDER: NONE

ORIGINATING SOLICITATION: BV5905 OPENDED 08/17/2004 AT 3:00 P.M.

REVISION #1: PLEASE NOTE NEW REMIT TO ADDRESS.

THIS IS A MULTIPLE AWARD CONTRACT.

PLEASE SEE CONTRACTS

MA121 AND MA412

BEFORE MAKING A PURCHASING DECISION.



This contract is intended for general laboratory use. This contract is not intended to be used for Industrial Hazmat or Safety Equipment and Supplies.

#### TRANSPORTATION TERMS:

Freight charges to the State of Utah for all franchised contract items are FOB destination, charges prepaid and absorbed by Fisher. For non-contracted and third party items, freight shall be FOB shipping point, prepaid and charged to the State of Utah; however, Fisher will continue to absorb freight charges on Acros Organics. Non-standard charges (e.g., over-night, rush, air freight, special handling/packaging, ice hazardous, etc.) charges will be paid by the State of Utah. No minimum order charges will apply; nor is there a minimum order requirement for Fisher to absorb freight under the above terms

Fisher Scientific will waive any minimum order charge for (Customer). Fisher Scientific will ship FOB destination and prepay and absorb (PPA) all transportation charges for (Customer) with the following exceptions:

- 1. **Premium Freight** Fisher Scientific will charge the customer freight when "rush" shipments are requested. These charges will be documented at the customer's request.
- 2. **Hazardous Material Handling Fee** The hazardous material charge is a single \$19.00 charge per order regardless of the number of lines in the order, and regardless of the number of shipments required to fulfill the order. This flat-fee charge covers the costs Fisher incurs to handle hazardous material.
- 3. **Non-Contract Freight** It is important to recognize that Fisher Scientific uses the terms "contract" and "non-contract" freight internally to categorize products. In general contract items are routine items shipped from a Fisher warehouse that do not require extraordinary freight handling. Non-Contract refers to items that are typically exceptionally hazardous, require overnight or second day shipping and/or ice, or items that ship direct from the manufacturer and we cannot control freight.

As a result of our efforts to expand Fisher's product offering, we now compete in commodities that transcend our traditional offering. Typically these products compete with direct sellers who charge freight on all orders. A good example is our Acros line that competes in the Organic Chemical business. Fisher considers these vendors "non-contract' and therefore exempt from PPA status. These shipments will be coded Prepay and Charge (PPC).

- 4. Ice Charges- An ice and handling charge will be added to orders requiring dry ice packaging
- 5. **Direct Ship Fee** On drop ships from vendors, we will pass along any additional charges charged to Fisher by the vendor.
- 6. Integrity Packaging Fee- Shipments that require refrigeration (e.g., Cell Culture Media) will be assessed a fee.

Our standard freight charges to all (Customer) locations are F.O.B. destination, charges prepaid and absorbed by Fisher. Exceptions would include non-contract freight, hazardous material fees, ice charges, emergency next day air shipments requested by (Customer), or other special customer requests.



VENDOR NAME	VENDOR NUMBER	VENDOR SU % OFF LIST	VENDOR AU % OFF LIST	VMA	VMA SU % OFF LIST	VMA AU % OFF LIST
AMRESCO	N/A					
BD BIOSCIENCES	VN00001092	20.0%	20.0%			
BIO 101 (QBIOGENE)	VN00011488	8.0%	8.0%			
****BIOMEDA	VN00001196	18.0%	18.0%			
BIOWHITTAKER	VN00033607	20.0%	20.0%			
BRINKMANN	VN00055814	3.0%	3.0%			
****CAMBREX BIO SCIENCE	VN00070192	18.0%	18.0%	012767	35.0%	35.0%
****CAMBREX BIO SCIENCE	VN00033589	4.0%	4.0%	016737	35.0%	35.0%
EM SCIENCES	VN00023228	45.0%	45.0%			
ENDOGEN (PIERCE)	VN00005617	15.0%	15.0%			
FISHER BIOREAGENTS	CDC81	38.0%	38.0%			
GENEMATE	N/A					
GENEPURE	N/A					
****HYCLONE	VN00037532	5.0%	5.0%			
IMMUNO	N/A					
INNOVATIVE CELL TECHNOLOGIES	N/A					
****MEDIATECH	VN00004630	35.0%	35.0%			
MILLIPORE-MONTAGE	VN00033107	10.0%	10.0%			
MIRUS	VN00084936	10.0%	10.0%			
MO BIO LABS	VN00071536	22.0%	22.0%			
NALGE	VN00004971	36.0%	36.0%			
NOVA-TECH	N/A					
ORIGEN	VN00094832	15.0%	15.0%			
OXOID	VN00011708	20.0%	20.0%			
PALL	N/A					
PIERCE	VN00073822	15.0%	15.0%			
PIERCE	VN00005617	15.0%	15.0%			
PROMEGA	VN00005860	5.0%	5.0%	001783	25.0%	25.0%
PROMEGA	VN00005860	5.0%	5.0%	026344	25.0%	25.0%





### STATE OF UTAH CONTRACT NUMBER: **MA121** 8/25/2005 8 PAGES

QBIOGENE	VN00011488	8.0%	8.0%		
SIGMA GENOSYS	VN00053578	5.0%	5.0%		
SOUTHERNBIOTECH	VN00006745	10.0%	10.0%		
TAKARA	VN00092501	18.0%	18.0%		
TEKNOVA	VN00060402	25.0%	25.0%		
SIGMA ALDRICH	N/A				

GLASSWARE									
VENDOR NAME	VENDOR NUMBER	VENDOR SU % OFF LIST	VENDOR AU % OFF LIST						
Chem Glass	VN00001721	15.0%	15.0%						
Corning	VN00002047	46.0%	43.0%						
Kimble	VN00005340	46.0%	43.0%						
Kontes	VN00008059	25.0%	25.0%						
Lab Glass	N/A								
Private label	CDC24	17.0%	17.0%						
Chase	VN00083351	55.0%	55.0%						
Coors	VN00045125	41.0%	41.0%						
Other									



LAB MISC.								
VENDOR NUMBER	VENDOR NUMBER	VENDOR SU % OFF LIST	VENDOR AU % OFF LIST	VMA	VMA SU % OFF LIST	VMA AU % OFF LIST		
ANSELL HEALTHCARE	VN00031851	20.0%	20.0%					
BACHARACH	VN00000990	15.0%	15.0%					
BARNANT COMPANY	VN00001035	10.0%	0.0%					
BARNSTEAD/THERMOLYNE	VN00004158	36.0%	36.0%					
BD LABWARE	VN00001095	28.0%	28.0%					
BD NEEDLES&SYRINGES	VN00001095	28.0%	28.0%	012813	15.0%	15.0%		
BD VACUTAINERS	VN00001095	28.0%	28.0%	014950	3.0%	3.0%		
BD/BBL	CDC37	18.0%	18.0%					
BD/DIFCO	CDC37	18.0%	18.0%					
BOEKEL	VN00001260	10.0%	5.0%					
BRANSON	VN00001325	15.0%	0.0%					
BRINKMANN	VN00001355	24.0%	24.0%	007596	32.0%	32.0%		
BRINKMANN	VN00001355	24.0%	24.0%	007597	32.0%	32.0%		
BRINKMANN	VN00001355	24.0%	24.0%	007598	32.0%	32.0%		
BRINKMANN	VN00001355	24.0%	24.0%	007599	32.0%	32.0%		
BRINKMANN	VN00001355	24.0%	24.0%	007600	32.0%	32.0%		
BRINKMANN	VN00001355	24.0%	24.0%	000984	32.0%	32.0%		
BRINKMANN	VN00001355	24.0%	24.0%	000986	32.0%	32.0%		
BRINKMANN	VN00001355	24.0%	24.0%	000988	32.0%	32.0%		
COORS	VN00045125	41.0%	41.0%					
CORNING (EQUIPMENT)	VN00030672	50.0%	50.0%	007615	45.0%	45.0%		
CORNING (EQUIPMENT)	VN00030672	50.0%	50.0%	007619	45.0%	45.0%		
CORNING (EQUIPMENT)	VN00030672	50.0%	50.0%	007625	45.0%	45.0%		
CORNING (EQUIPMENT)	VN00030672	50.0%	50.0%	007627	45.0%	45.0%		
CORNING (EQUIPMENT)	VN00030672	50.0%	50.0%	007622	45.0%	45.0%		
CORNING (EQUIPMENT)	VN00030672	50.0%	50.0%	015793	45.0%	45.0%		
CORNING (EQUIPMENT)	VN00002047	46.0%	43.0%	001547	45.0%	45.0%		
CORNING (EQUIPMENT)	VN00002047	46.0%	43.0%	001550	45.0%	45.0%		



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The Land						
CORNING (EQUIPMENT)	VN00002047	46.0%	43.0%	001555	45.0%	45.0%
DRUMMOND	VN00002431	36.0%	36.0%	002275	36.0%	36.0%
EDWARDS PUMPS	VN00022514	15.0%	15.0%			
ERIE SCIENTIFIC	VN00002724	65.0%	65.0%	002362	65.0%	65.0%
FISHER HAMILTON	VN00029019	15.0%	15.0%			
GLAS COL	VN00003184	39.0%	39.0%			
HAAKE	N/A					
JOHNSON & JOHNSON	VN00043619	45.0%	45.0%			
KENDRO LABORATORY	VN00084781	30.0%	30.0%			
KIMBERLY-CLARK CORP	VN00029754	55.0%	62.0%			
KIMBERLY-CLARK CORP	VN00004061	55.0%	62.0%			
KIPP & ZONEN	VN00004070	15.0%	15.0%			
LABCONCO	VN00004143	35.0%	35.0%			
LABLINE	VN00004158	36.0%	36.0%			
LEICA	VN00001070	31.0%	31.0%			
LINDBERG/BLUEM	VN00001253	31.0%	31.0%			
METTLER TOLEDO	VN00004708	31.0%	31.0%	002083	28.0%	28.0%
METTLER TOLEDO	VN00004708	31.0%	31.0%	002084	28.0%	28.0%
METTLER TOLEDO	VN00004708	31.0%	31.0%	002088	38.5%	38.5%
METTLER TOLEDO	VN00004708	31.0%	31.0%	013313	28.0%	28.0%
NESLAB	VN00005048	3.0%	3.0%			
SAINT GOBAIN (NORTON)	VN00005175	15.0%	15.0%			
OHAUS	VN00005243	40.0%	40.0%			
ORION	N/A					
OXFORD	N/A					
PALL CORPORATION	N/A					
PARR	VN00075667	15.0%	15.0%			
PARR	VN00005459	15.0%	15.0%			
POLYFOAM PACKERS	VN00005724	14.0%	14.0%			
POPE SCIENTIFIC	VN00005738	15.0%	15.0%			
POPPER & SONS	VN00005739	15.0%	15.0%			
REVCO	VN00011716	34.0%	34.0%			
REVCO/RHEEM	VN00032243	30.0%	30.0%			
SARTORIUS	N/A					



TAR S & S A S A S A S A S A S A S A S A S A	_			
SPECTRUM MEDICAL	VN00006802	38.0%	38.0%	
TECHNE	VN00007097	19.0%	19.0%	
TECHNE INC	VN00007097	19.0%	19.0%	
TIME MED LABELING	VN00005851	70.0%	70.0%	
ULTRA VIOLET PRODUCTS	VN00058726	40.0%	40.0%	
W.S.TYLER	VN00007360	28.0%	28.0%	
WARING	VN00007661	38.0%	38.0%	
WELCH VACUUM	VN00006368	31.0%	31.0%	
WILLSON	VN00007864	22.0%	22.0%	
YELLOW SPRINGS INST.	VN00007962	35.0%	35.0%	
3M	VN00007220	10.0%	10.0%	
AIR PRODUCTS	VN00018531	15.0%	15.0%	
AIR PRODUCTS	VN00063228	15.0%	15.0%	
AIRTITE	VN00026584	40.0%	40.0%	
ALLIED SIGNAL BURDICK&JACKSON (COLUMS ETC)	N/A			
ALLTECH ASSOCIATES	VN00010224	15.0%	15.0%	
BECKMAN	N/A			
BEL-ART PRODUCTS	VN00001116	30.0%	30.0%	
BEST	VN00001165	55.0%	55.0%	
BIOFIT	VN00000489	40.0%	20.0%	
BRANDTECH SCIENTIFIC	VN00048943	25.0%	25.0%	
BTX (HARVARD APPARATUS)	N/A			
CARL ZEISS	VN00022363	28.0%	28.0%	
CBS	N/A			
CHROMPACK	N/A			
CORNING/COSTAR	VN00030672	50.0%	50.0%	
DENVER INSTRUMENT CO	VN00002291	30.0%	30.0%	
DYNEX TECHNOLOGIES	VN00091810	18.0%	18.0%	
EASTMAN KODAK (ELECTROPHORESIS&PHOTO	VN00029940	50.0%	50.0%	
ELKAY PRODUCTS	VN00002662	67.0%	67.0%	
EPPENDORF NORTH AMERICA	N/A			
EPPENDORF NORTH AMERICA	N/A			
ERTCO	VN00002767	60.0%	60.0%	
FUJI MEDICAL	VN00019597	19.0%	19.0%	



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HAMILTON	VN00003372	40.0%	40.0%			
HEWLETT PACKARD (AGILENT)	N/A					
HUMBOLDT MFG. CO.	VN00003601	43.0%	43.0%			
J&W SCIENTIFIC	N/A					
J.T. BAKER (TLC PLATES & SPE PRODUCTS)	N/A					
MILLIPORE	VN00033107	10.0%	10.0%			
NALGE	VN00004971	36.0%	36.0%	001026	28.0%	28.0%
NALGE	VN00004971	36.0%	36.0%	001028	29.0%	29.0%
NALGE	VN00004971	36.0%	36.0%	023118	43.0%	43.0%
NALGE	VN00004971	36.0%	36.0%	007260	30.0%	30.0%
NALGE	VN00004971	36.0%	36.0%	014290	35.0%	35.0%
NATIONAL SCIENTIFIC	VN00010174	35.0%	35.0%			
NEW BRUNSWICK	VN00005057	3.0%	3.0%			
NUNC	VN00008519	30.0%	30.0%			
OWL SCIENTIFIC	VN00031666	24.0%	24.0%			
PERKIN ELMER	N/A					
PHASE SEP	N/A					
POLAROID	VN00005717	41.0%	41.0%			
PRECISION/NAPCO	VN00005787	31.0%	31.0%			
QORPAK	VN00000527	15.0%	10.0%			
RESTEK	VN00015934	15.0%	15.0%			
RHEODYNE	VN00011452	10.0%	10.0%			
SCHLEICHER & SCHUELL	VN00032933	22.0%	22.0%			
SCHLEICHER & SCHUELL	VN00060667	22.0%	22.0%			
TAYLOR WHARTON	N/A					
THERMO FORMA	VN00033810	25.0%	25.0%			
THERMO HYBAID	VN00054370	5.0%	5.0%			
THERMO IEC	VN00093524	22.0%	22.0%			
THERMO LABSYSTEMS	VN00053008	25.0%	25.0%			
THERMO/EC APPARATUS	VN00002502	20.0%	20.0%			
UPCHURCH SCIENTIFIC	VN00021161	17.0%	17.0%			
WHATMAN	VN00007806	30.0%	30.0%	005161	30.0%	30.0%
WHEATON	VN00007811	43.0%	43.0%			
YAMATO	VN00007957	13.0%	13.0%			

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OTHERS					
APPLIED SCIENTIFIC	VN00056792	44.0%	44.0%		
US COTTON	VN00086096	44.0%	44.0%		
MICROFLEX MEDICAL	VN00029674	30.0%	30.0%		
MICROFLEX MEDICAL	VN00029674	30.0%	30.0%		
WHITE SWAN META	VN00022279	25.0%	25.0%		

<sup>\*\*\*\*</sup>ALL FETAL BOVINE SERUM FROM MEDIATECH, BIOMEDA, HYCLONE AND CAMBREX BIOWHITTAKER IS EXCLUDED FROM ROUTINE DISCOUNTS AND WILL BE PRICED BY QUOTATION.

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FINET COMMODITY CODE(S):
11518390000 - MEDIA, GONORRHEA
11519240000 - BROTH, MEDIA GROWTH
17503000000 - APRONS AND GLOVES, LABORATORY: PLASTIC, RUBBER, ETC.
17508000000 - BALANCES AND ACCESSORIES
17510000000 - BURNERS, HEAT GUNS, HOT PLATES (WITH OR WITHOUT STIRRING), MANTLES, ETC.
17513090000 - CHEMICALS, LABORATORY, (ACIDS)
17513380000 - CHEMICALS, LABORATORY, DRY (A-B)
17513390000 - CHEMICALS, LABORATORY-DRY (C-E)
17513400000 - CHEMICALS, LABORATORY-DRY (F-M)
17513410000 - CHEMICALS, LABORATORY-DRY (N-R)
17513420000 - CHEMICALS, LABORATORY-DRY (S)
17513430000 - CHEMICALS, LABORATORY-DRY (T-Z)
17513660000 - CHEMICALS, LABORATORY (SOLUTIONS)
17513680000 - CHEMICALS, LABORATORY (SPECIALTY SOLVENTS)
17513700000 - CHEMICALS, LABORATORY-LIQUID(A-G)
17513710000 - CHEMICALS, LABORATORY-LIQUID(H-Y)
17514000000 - CHROMATOGRAPHY SUPPLIES: DEVELOPING TANKS, GLASS COLUMNS, PACKING, SEPTUMS, TLC PLATES, ETC.
17542000000 - GLASSWARE, LABORATORY (STOCK ONLY)
17571000000 - PLATINUM WARE: BOATS, CRUCIBLES, DISHES, ETC.
19336000000 - DIAGNOSTIC REAGENTS AND SUPPLIES (FOR AUTOMATED CHEMISTRY)
19340000000 - DIAGNOSTIC REAGENTS AND TESTS (FOR DISEASES, PREGNANCY, ETC.): CARDS, SLIDES, SPOT TESTES, STRIPS,
       TABLETS
22054000000 - RECORDERS AND PLOTTERS, GENERAL LABORATORY TYPE (STRIP CHART, X-Y, ETC.) AND SUPPLIES: CHART PAPER,
        DEVELOPING CHEMICALS, INK, PENHOLDERS, PENS, ETC.
34508000000 - CLOTHING AND BELTS, SAFETY (NOT AUTOMOTIVE)
34548000000 - GLOVES, SAFETY: ELECTRICIAN'S, LINEMAN'S, ETC.
34564000000 - HEAD, EAR, EYE AND FACE PROTECTION
41552000000 - FUME HOODS, LAMINAR FLOW HOODS, BIOLOGICAL CABINETS NAD ISOLATORS. ETC.
41558000000 - REFRIGERATORS, LABORATORY, SPECIALIZED: EXPLOSION-PROOF, ULTRALOW TEMPERATURE, ETC.
41565000000 - SERVICE FIXTURES: COCKS, CONNECTORS, SINK TRAPS, VALVES, ETC.
41578000000 - SINKS, LABORATORY TYPE
41585000000 - STOOLS, LABORATORY
41591000000 - TABLES, LABORATORY TYPE
45014000000 - CABINETS, SAFETY (FOR FLAMMABLE LIQUIDS, ETC.)
49006000000 - BAROMETERS ND MANOMETERS, LABORATORY TYPE
49528000000 - BIOTECHNOLOGY AND CLINICAL EQUIPMENT AND SUPPLIES
49582000000 - SCALES, LABORATORY (ANIMAL AND HUMAN): AUTOPSY SCALES, UNDERWATER SCALES, ETC.
78588000000 - SCIENCE INSTRUCTION EQUIPMENT (FOR CLASSROOM OR LABORATORY USE)
90634000000 - FREIGHT HANDLING; MATERIALS HANDLING
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THIS CONTRACT COVERS ONLY THOSE ITEMS LISTED IN THE PRICE SCHEDULE. IT IS THE RESPONSIBILITY OF THE AGENCY TO ENSURE THAT OTHER ITEMS PURCHASED ARE INVOICED SEPARATELY. STATE AGENCIES WILL PLACE ORDERS DIRECTLY WITH THE VENDOR (CREATING A PG IN FINET) AND MAKE PAYMENTS FOR THE SAME ON A PV REFERENCING THE ORIGINAL PG. AGENCIES WILL RETURN TO THE VENDOR ANY INVOICE WHICH REFLECTS INCORRECT PRICING.

93850000000 - GAS EQUIPMENT (HOSPITAL, LABORATORY, AND WELDING) MAINT./REPAIR